



# Cloud Practice & Services

The Steltix Cloud Service Offering

March 2024

# Cloud Practice and Service

## The Steltix Cloud Service Offering

- JDE on premise upgrade and migrate to OCI
- OCI Base Analysis and Blueprint
- OCI Environment Implementation

# Skills Overview

## Certifications

- Oracle Cloud Infrastructure 2023 Architect Associate
- Oracle SPARC Server Update for Sales and Solution Engineer Specialist (2020)
- Oracle CX Sales 2022 Sales Specialist
- Private Cloud PCA/PCC 2021 Sales Specialist
- Private Cloud PCA/PCC 2021 Solution Engineer Specialist
- JD Edwards EnterpriseOne Configurable Network Computing 9.2 Certified Implementation Specialist
- Oracle Cloud Infrastructure 2022 Certified Foundations Associate
- Oracle Cloud Infrastructure 2020 Certified Architect Associate
- Oracle Cloud Infrastructure 2021 Sales Specialist
- Oracle Cloud Infrastructure 2021 Solution Engineer Specialist
- Oracle Cloud Database Services 2021 Specialist

# Skills Overview

## Certifications

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- Oracle CX Sales 2022 Sales Specialist
- Private Cloud PCA/PCC 2021 Sales Specialist
- Private Cloud PCA/PCC 2021 Solution Engineer Specialist
- Oracle Management Cloud 2020 Sales Specialist
- Oracle Cloud Support Specialist
- JD Edwards EnterpriseOne 9.2 Presales Specialist
- JD Edwards EnterpriseOne 9.2 Sales Specialist
- JD Edwards EnterpriseOne 9.2 Support Specialist
- Oracle Data Management Cloud 2018 Solution Engineer Specialist Assessment
- Oracle Analytics Cloud Platform 2020 Sales Specialist
- Oracle Analytics Cloud Platform 2020 Solutions Engineer Specialist
- Oracle Cloud Infrastructure 2020 Certified Architect Associate

# Coverage

## Geographic Scope - Africa

- Angola
- Gabon
- Ghana
- Kenya
- Lesotho
- Malawi
- Mauritius
- Mozambique
- Namibia
- Nigeria
- Republic of the Congo
- Rwanda
- Seychelles
- South Africa
- Tanzania
- Uganda
- Zambia

# Offerings, Use Cases, Go-Lives, Work in Progress etc.

## Experiences

- Media24 – Oracle Exadata Cloud@Customer ([Customer Success Story](#))
- Multotec – JDE Lift & Shift ([Customer Success Story](#))
- Cementation Canada – JDE Lift & Shift (work in progress)

# Customer Engagement

## Questionnaire

### Current Environment

1. Can you provide a detailed overview of your current Oracle JDE environment?
2. What is the total number of servers currently in use, their roles, and their specifications (CPU, memory, storage)?
3. What operating system and version are your servers running?
4. What is your current storage capacity and usage?
5. How many users are currently using the JDE system, and what are their roles?
6. What is the network architecture associated with your current JDE environment?

### Performance and Scalability

1. How would you evaluate the current performance of your JDE system? Are there any bottlenecks or performance issues?
2. What are your expectations for performance in the Oracle OCI cloud environment?
3. What is your scalability plan for the next 3-5 years in terms of user growth, data growth, and transaction volumes?

# Customer Engagement

## Questionnaire

### Business Requirements

1. What are your key business processes that are dependent on JDE?
2. What is your expected downtime during the migration process?
3. Are there any regulatory or compliance considerations that we should be aware of?

### Disaster Recovery and High Availability

1. Can you describe your current disaster recovery strategy?
2. What are your Recovery Point Objective (RPO) and Recovery Time Objective (RTO)?
3. How does your organization handle high availability?



# Customer Engagement

## Questionnaire

### Backup Strategy

1. What is your current data backup strategy?
2. How often do you perform backups, and what is your data retention policy?
3. Are you open to changes in your backup strategy upon moving to Oracle OCI cloud?

### Migration and Transition

1. What is your preferred timeline for the migration process?
2. Are there any specific milestones or deadlines we need to be aware of during the migration?
3. Who will be the key stakeholders involved in this project

# Customer Engagement

## Questionnaire

### Post-Migration Plans

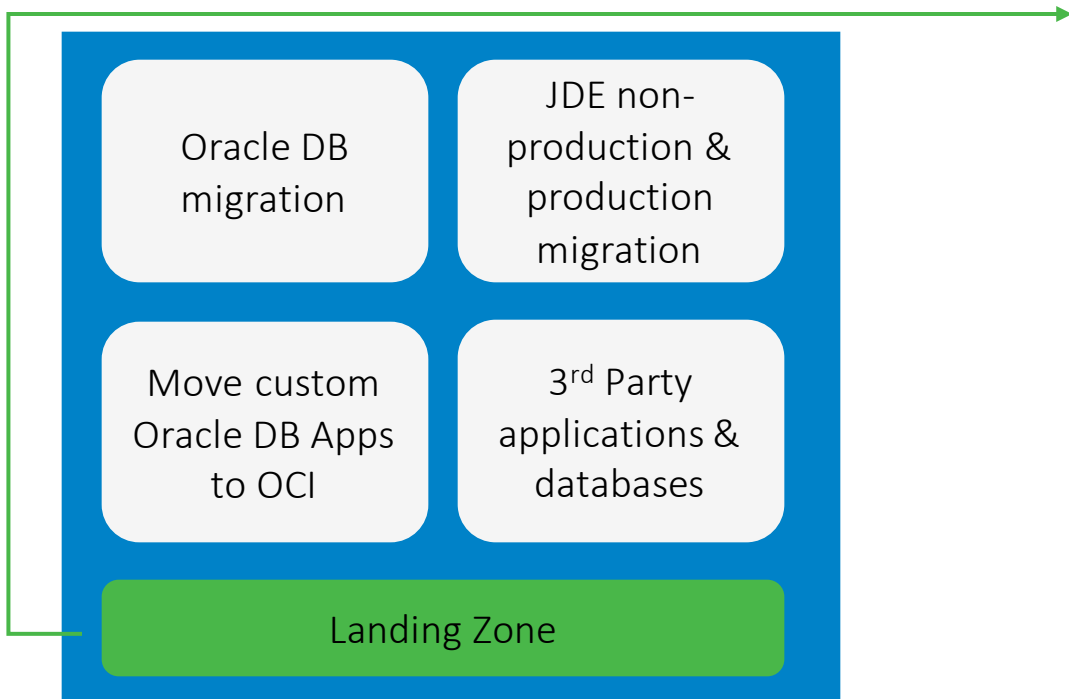
1. What is your plan for maintaining and supporting the JDE system post-migration?
2. Are you considering any enhancements or additional integrations post-migration?

### Budget

1. What is your anticipated budget for this migration project?
2. Are there budgetary constraints or considerations we should be aware of?
3. How are you planning to calculate the return on investment for this migration?

# Boost Your Cloud – The Steltix Service Offering

## Service Catalogue



## Landing zone

- Landing zone build with standard security - Basic (Hub / Spoke Architecture)
- Basic OCI infrastructure setup (Network, compartments, security e.g.)

Item	Rate	Days	Resources
Assessment Pack of up to 50 VM	R 100,000.00*	10	2
Assessment Pack - Enterprise up to 100 VM	R 200,000.00*	20	2
Landing zone build with standard security - Basic (Hub / Spoke Architecture)	R 30,000.00*	3	2
JDE Migration to OCI	R 350,000.00*	35	2
*Any WHT will be billed back			

# Landing Zone Project Plan

Week 1	Week 2	Week 3	Week 4	Week 5	Week 6
Assessment & Planning	OCI Preparation	Data & Application Migration		Testing	Optimization
In the first week, perform a thorough analysis of the current JD Edwards system, define the business requirements, and plan the migration.	Use the second week to set up the necessary resources in OCI. This includes compute, storage, and networking resources.	These two weeks will be used for the actual migration. Prepare the data, then migrate the data and the JD Edwards application to OCI. Depending on the volume of data and complexity of the application, this could be a tight schedule.		Use the fifth week for thorough testing of the new environment. This includes functional, performance, and security testing.	The final week can be used for optimization. This includes performance tuning, configuring OCI features, and implementing cost controls.

# Cloud Contacts

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