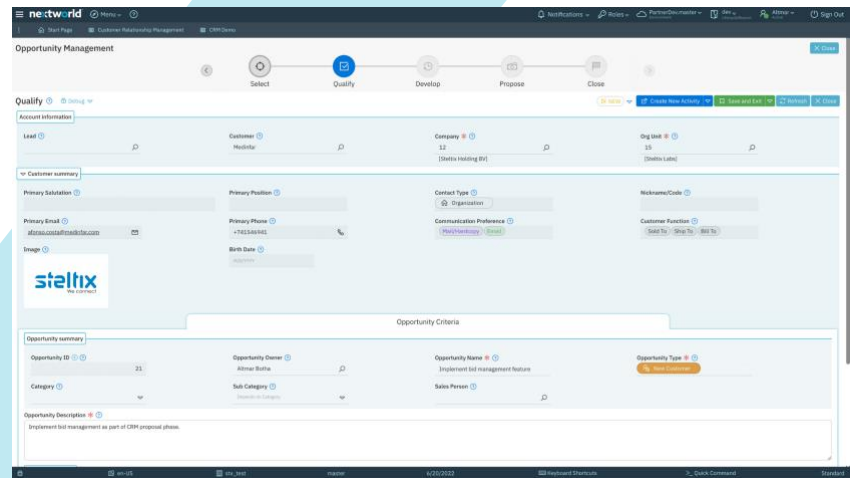# steltix

Sales Force Automation

built on

nextworld®

Steltix Sales Force Automation offers an all-around Sales Solution that is tightly integrated into Nextworld ERP.
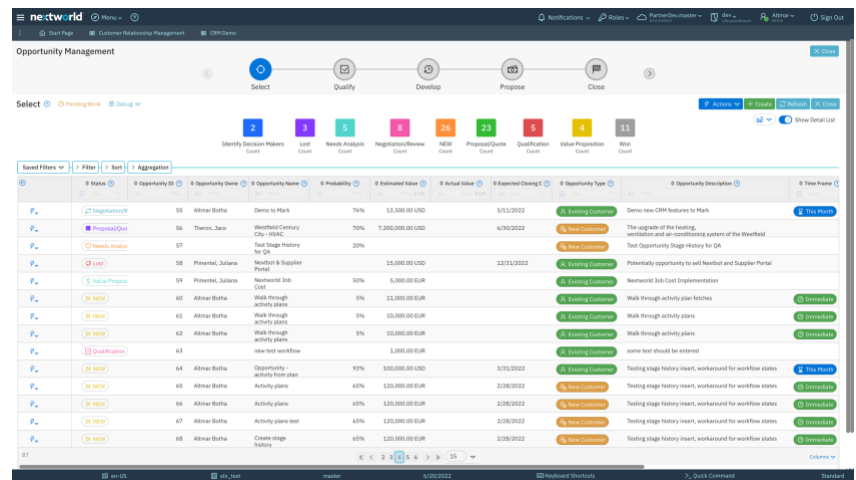
Since exceptional customer experience is no longer just a differentiator but a customer expectation, an integrated Sales Force Automation is no longer a nice to have but an essential navigational force throughout the customer journey.

SOLUTION FEATURES

Our Sales Force Automation is a cloud-based solution that will allow your team to access and process customer data from anywhere in the world. Some of its features include:

- Lead Management
- Opportunity Management
- Activity Management
- Quote Management
- Pipeline Management
- Sales Structures
  - Sales Territories
  - Sales Teams
- Customer 360

> **"Steltix Sales Force Automation is the next step on Sales for Nextworld Customers"**
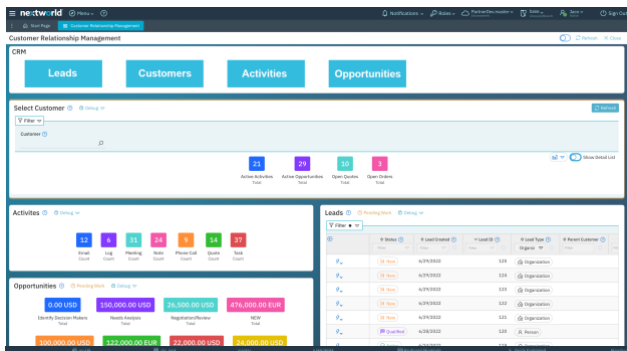
JAN JAAP WEERSTAND, CEO AT STELTIX

steltix
We connect

EXCEPTIONAL CUSTOMER EXPERIENCE IS NO LONGER A DIFFERENCIATOR BUT A CUSTOMER EXPECTATION

steltix
We connect

A TRUE CLOUD SALES FORCE AUTOMATION SOLUTION

Sales Force Automation by Steltix is a comprehensive and essential tool to every Nextworld user that needs to understand and work in an efficient way on their customer journey.

Built in a **100% no-code** way, automatic updates are done while you focus on your work.

Benefits:

- Accurate quoting and inventory
- Deeper understanding of buying behavior
- Improved budgeting and forecasting
- Improved sales opportunities
- Gain a 360 customer view
- Improve efficiency
- Eliminate data duplication